COLORADO
Department of Public Safety

Sole Source Request § 24-103-205, C.R.S.

A sole source procurement is justified when there is only one good or service that can reasonably meet the need and there is only one vendor who can provide the good or service. A requirement for a particular proprietary item (i.e., a brand name specification) does not justify a sole source procurement if there is more than one potential bidder or offeror for that item. Note: If this sole source is for services greater than $100,000, posting on an electronic procurement system may be required in accordance with §24-106-103(5) C.R.S.

Instructions:

1. Complete all fields below. Failure to provide all information may delay the processing of your request.
2. Include any documentation to support your request as attachments with the form.
3. Submit the complete form, with attachments to tammy.lichvar@state.co.us

SECTION A – Agency Information

1. Division / Office: DHSEM / CIAC
2. Name of Requester: Kevin McElyea
3. Name of Program Manager: Mekenah Jensen

SECTION B – Vendor Information

1. Vendor Name: Cobwebs Technologies
2. Vendor Contact: Jim Rowley
3. Vendor Phone Number: (760) 783-1522
4. Vendor Email: James.Rowley@cobwebs.com
5. Have you procured goods and/or services from this vendor in the past 2 years?
   Choose: ○ Yes ◉ No
   - If yes, please explain:

SECTION C – Description of Goods/Services

1. Describe in detail the goods and/or services to be procured and how they meet your needs. Explain **WHY** we **MUST** buy this particular good and/or service (special features, compatibility, etc.):

   COBWEBS provides tools to manage the complete analytic lifecycle with its holistic Web-Intelligence Platform: Before (prediction and preparedness), During (situational awareness in real time), and After (comprehensive reports and after action reviews). COBWEBS is the only standalone product available for purchase that delivers comprehensive functionality in a unique SaaS investigative platform and is patent protected.

2. Are there other goods or services that can meet the state's needs? Choose ○ Yes ◉ No

   - If yes, please explain:

SECTION D – Approval Period and Estimated Dollar Amount

1. Is this purchase a one-time purchase: ○ Yes ◉ No

   - If no, identify approval period being requested:

     State Date (MM/DD/YY): 07/01/22

     End Date (MM/DD/YY): 06/30/24

2. Provide estimated cost breakdown of goods and/or services covered by this procurement:

3. Goods: $ 0.00

   Services: $ 150,000.00

   TOTAL DOLLARS for this procurement: $ 150,000.00

SECTION E – Price Reasonableness

1. Were the prices or rates compared to established catalog or market prices? ◉ Yes ○ No
2. Were the prices or rates compared to historical prices or rates for similar goods or services procured by in the past? ◉ Yes ○ No
3. Was a cost or price analysis conducted: ◉ Yes ○ No
4. If you answered 'no' to 1-3 above, describe how the agency determined the prices were fair and reasonable, as required by §24-103-403 C.R.S. and §24-30- 202 C.R.S. for this sole source:

SECTION F – Conflict of Interest

1. Do you have an actual or potential conflict of interest in this purchase request?

   ◯ Yes ◉ No

   If yes, please explain:

Section G – Sole Source Justification

1. Provide a detailed explanation of vendor's Sole Source Status. What is the basis for identifying this as a sole source?

   COBWEBS TECHNOLOGIES is the sole source vendor of the following product in the United States: Tangles. This OSINT (Open-Source Intelligence) comprehensive software product is patent protected. There are no other standalone products available for purchase that would deliver the same functionality as Tangles which, in short, collects and curates publicly available information in a unique SaaS investigative platform. COBWEBS Tangles unique capabilities include:
   • Proprietary interface, UI, and deep data enrichment under one single pane of glass. There are no other offerings on the market which combine the power of Internet (including social media and dark web) intelligence, deep analysis, monitoring, warrant return ingestion, and report generation into one seamless interface for identity attribution, patterns, filtering, and more, into a singular platform.
   • NON-API dependency. Tangles is unique with its ability to retrieve content independently from provider API. This ensures system ongoing performance sustainability and continuous access to intelligence.
   • Continuous target web monitoring. The breadth of monitoring capabilities is unique to Tangles, including real time monitoring, alert mechanisms (email, SMS, and on-console), and summary analysis based on geography, hashtag, handle, IP, URL, GeoSignals, and other unique identifiers, which work in concert for search and analyze capabilities inside one User Interface.
   • Deep Target Profiling. Tangles is unique regarding the depth of social link analysis including networks, friends, linked accounts, followers, connections, common connections, engagement frequency, common employers, schools, locations, and other factors to rapidly identify investigative leads and additional persons of interest.
   • Artificial Intelligence. Tangles integrates AI capabilities normally provided by independent solution including object detection, optical character recognition (OCR), and image matching.

2. Is there any additional information that you'd like to provide in order for this request to be considered?

By signing below, you are certifying that the information submitted on this form is accurate. The EDO Purchasing Director will make the final determination of Sole Source.

Signature Dir. Kevin McElyea Digitally signed by Dir. Kevin McElyea Date: 2022.04.20 14:17:56 -06'00' Date 04/20/22

Printed Name and Title Kevin McElyea - Director

FOR PROCUREMENT USE ONLY:

POSTED ON VSS? (•) Yes ( ) No

Related Comments (responses received, quantity, etc):

NPSS1 2022-

DETERMINATION:

Sole Source approved – purchase as requested.

Sole Source not approved – issue bid using performance specifications.

RESULTING COMMITMENT DOCUMENT NUMBER:

Director of Purchasing (or delegate) Signature _____

This approval is valid until: _____